



News Release

United States Navy

Space and Naval Warfare Systems Command
Public Affairs and Corporate Communications
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Space & Naval Warfare Systems Center Awards Contract

SAN DIEGO -- FALON Inc., of San Diego is being awarded a \$6,095,722 indefinite delivery type contract with cost-plus-fixed-fee pricing for research and development engineering services and hardware development for Navigation Warfare Surveillance systems. This contract contains two options, which, if exercised, will bring the total cumulative value of the contract to \$10,753,920. Work will be performed in San Diego. The period of performance for the base period is from June 5, 1998 to June 4, 2001. The option one period of performance will be one year if exercised, and the option two period of performance will be for an additional year if exercised. Overhead funds will not expire at the end of the current fiscal year. This was a competitive contract with 20 offers solicited and one received. The Space and Naval Warfare Systems Center San Diego is the contracting activity (N66001-98-D-0024).

For more information contact:

Space and Naval Warfare Systems Center San Diego point of contact: Ms Mary Wolff, Contract Negotiator, (619) 553-4516.

Industry point of contact: Ms Lynn Llewellyn, Contract Administrator, Falon Inc., 9845 Via Pasar, San Diego, CA 92126-4556, (619) 547-8120.

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